



# organic spa

Join Organic Spa Media, LTD, on April 17<sup>th</sup> at the Conrad Hotel New York, as we invite you to participate in our 5<sup>th</sup> annual NYC Experience Wellness & Travel Media Event.

Wellness now represents a \$3.4 trillion global consumer-driven market and wellness tourism is growing at a faster rate than any other travel category. As the once alternative green and organic lifestyle becomes the new sustainable mainstream, the time for wellness and eco companies to gain mass-market exposure is more important than ever.

Join *Organic Spa* Media Company for this year's event as we host 150 top level press representatives from the health, wellness, beauty and travel sectors, along with wellness travel agents and spa resort owners post luncheon in the spectacular leed certified Conrad Hotel New York on April 17<sup>th</sup> 2017.

As with previous years, we will entertain our media attendees with an organic gourmet luncheon while they visit our sponsors on the show floor. And this year, we have added "WELLNESS AROUND THE GLOBE", an educational symposium on wellness travel and organic beauty. The symposium is followed by a wine and cheese reception back on the show floor.

Sponsors will now have the opportunity to not only meet and mingle with the press attendees, but also further their investment and promote their brands directly to the trade markets that are important to them.

**Philanthropy** A percentage of the proceeds from the event will be donated to one of the leading world water foundation charities.

Public Relations Direct media access will benefit companies looking to build their brand awareness and gain mass-market visibility. Our interactive format celebrates the spirited innovation of industry newcomers and pioneers alike.

**Social Media** Organic Spa Media will provide direct support via social media as a customized four week campaign before and after the media event across all social platforms. The day of the event will be a 'Social Media Takeover.' We also encourage our partners to utilize the event hashtag(s) and tag *Organic Spa* Magazine in the post, as we will share these via our channels for additional coverage and reach.

**Trade** Opportunity to develop relationships and promote your brands to the wellness travel agent and professional spa communities. Speaking opportunities for select brands available during the WELLNESS AROUND THE GLOBE afternoon symposium. \* See sponsorship deck for more information.

Press Top press invitees include ABC, Allure, Vogue, Health, Conde Nast Traveler, NBC, Fox News TV, Self, Real Simple, Elle, Marie Claire, Oxygen Network, The Green Network, Travel & Leisure, The New York Times, USA Today, Good Morning America, CNN, The Today Show, HGTV, Dwell, and more... Plus, 50 Travel Agents and 50 Spa Owners.



#### **VIEW 2016 NYC EVENT VIDEO**

#### **EVENT SCHEDULE**

11:00 AM - 2:30 PM: Media Luncheon

(Exclusive for media attendees only) In main event space

2:00 PM - 4:00 PM: WELLNESS AROUND THE GLOBE Symposium

(Media, Wellness Travel Agents & Spa Owners)

In breakout rooms

4:00 PM - 6:00 PM: Wine and Cheese reception

(Media, Wellness Travel Agents & Spa Owners)

In main event space

6:00 PM - 6:30 PM: Host Venue sponsored Champagne Reception For select VIP Media. By invitation only.

Or are trainers

On spa terrace.





**VIEW 2016 NYC EVENT VIDEO** 

# 2016 EVENT RECAP

The Organic Spa Magazine NYC Experience Wellness & Travel Media Event had a total of 120 journalists, bloggers, and editors in attendance, with a total potential reach of over 200 Million. Top target outlets included Fox News, Vogue, Travel + Leisure, USA Today, InStyle, Redbook, Marie Claire, Shape, and more. Prolific freelancers that write for Conde Nast Traveler, Wall Street Journal, Departures, as well as culinary, family and bridal publications.

TOTAL POTENTIAL MEDIA REACH
200 MILLION +

Social Media Reach +6.5 MILLION IMPRESSIONS.

## **Top Social Media Posts**

Facebook Instagram Twitter















# 2016 EVENT TESTIMONIALS

"This is actually NeoCell's fourth year doing the Organic Spa Media Event and every year we see better and better results, there is a bigger and bigger media turnout. It's been extremely valuable for us to get in front of that media that we might sometimes have a hard time connecting with."

-JESSICA MULLIGAN, NEOCELL VICE PRESIDENT OF SALES AND MARKETING

For Fire Cider it was important for us to work with Organic Spa Magazine and this event because it's about a lifestyle. It's the idea of health and wellness in all aspects of your life, not necessarily just in the leisure world but what we put on our bodies and especially for us, what you put in your body.

- STEPHANIE GRAVALESE-WOOD, FIRE CIDER

This is my first Organic Spa Event, and you can be sure that I will be at every single Organic Spa event from here on out.

The day could not have gone better!

- CYNTHIA BESTEMAN, VIOLETS ARE BLUE FOUNDER





# PRESS INVITEES

AARP ABC About.com Access Hollywood AGirlsGottaSpa.com A Green Beauty Magazine

AisleDash Allure All You amNY Time Inc. AOL Health AOL Travel Audubon Associated Press Beauty Blitz

beautyinthebag.com/wordpress/Bust

Beautyiswellness.com Beauty News NYC BeautyStat.com Bellasugar.com Best Picks Magazine Betterhomesandgardens.com

Better TV BlackBook Bloomberg Bon Appetit Bridal Guide **Brides** The Bump **CBS** 

CBS Watch! CNN

Condé Nast Traveler Consciouslivingtv.com Cooking Light Cosmopolitan

Country Living The Daily DailyMeal.com Day Spa Magazine

Delta Sky Departures Dirt Magazine Dr. Oz Show

DuJour magazine

Dwell E by Equinox

E-The Environmental Magazine

Ebony Eco-chick.com Ecoouterre.com Elite Traveler Elle Elle Décor

**Entertainment Tonight** Entertainment Weekly

**Epicurious** Esquire Everyday Health

Every Day with Rachael Ray

Examiner.com Extra Essence Family Circle Fashionista.com FathomAway.com First for Women

Fitness Fit Pregnancy Fodor's Travel

Food & Wine Magazine Food Network

Food Republic For the Bride Forbes.com ForbesLife Fox & Friends Fox News TV Frommer's Glamour

Good Day New York Good Housekeeping Good Morning America

Gotham GreenBabies.com Green Blog (NY Times) Greenbeautyteam.com

Harper's Bazaar

Haute Living

Healing Lifestyles & Spas

Health Healthy Travel Hemispheres HGTV Magazine Huffington Post Incentive Magazine

Indagare InStyle Into the Gloss InTouch Weekly JustLuxe.com Kiwi Magazine The Knot

Life & Style Weekly Live! With Kelly and Michael

Lucky

Latina

Luxury Travel Advisor Magnifeco

Marie Claire

Martha Stewart Living

Maxim

Meetings & Conventions

Men's Fitness Men's Journal Metro NY More magazine

NBC New Beauty

New York Daily News New York Magazine New York Post The New York Times

NYıTV Nylon

O, The Oprah Magazine

OK! Weekly

Organicbeautytalk.com Organicwellnessnews.com

Parade Parents Passport People

Prevention Promenade

The Rachael Ray Show

Real Simple Recommend Redbook Refinery 29 Reuters Robb Report Saveur SELF Seventeen

Shape Sheknows.com ShermansTravel.com Star Magazine Successful Meetings

TheNaturalGourmet.com T: The New York Times Magazine

Teen Vogue The Today Show TotalBeauty.com Town & Country Travel Agent Magazine Travel + Leisure Travel Weekly UrbanDaddy.com USA Today

US Weekly Vanity Fair Vogue W

The Wall Street Journal Weight Watchers Magazine WeddingChannel.com

Well + Good Weston Magazine Woman's Day Women's Health

Worth

Women's Wear Daily YouBeauty.com





# SPONSORSHIP LEVELS - MEDIA EVENT LUNCHEON

# OPTIONS FOR ATTENDING SPONSORS

## **Presenting Sponsor**

# PRICING: \$45,000 (NET) SPONSORSHIP INCLUDES:

- Co-branding with Organic Spa Magazine on all event collateral
- Co-branding with Organic Spa Magazine in all event advertising, promotions & social media (pre&post)
- Exclusive opportunity to address members of the press
- Exclusive Speaking opportunity at
- "WELLNESS AROUND THE GLOBE" symposiums panels
- 30-foot wide booth (3x regular size)
- 2-Page, 4-color ad in Organic Spa Magazine—Premium position (Value: \$19,425)
- 2 months Sitewide Leaderboard & Footer banner ad on OSM website (Value: \$18,000)
- 2 months Homepage VIDEO sponsorship (Value: \$8,000)
- 2 mo. Digital Edition Sponsorship (Value: \$12,000)
- Customized social media & PR campaign (Value: \$10,000)
- 5 company representatives at event
- Early preview of RSVP list—1 week prior to event
- $**Full\ Attendee\ list\ with\ contact\ information,\ post\ event.$
- PreScheduled interviews with select media representatives
- Private dinner with select media representatives

### **Platinum Sponsor**

# PRICING: \$22,500 (NET) SPONSORSHIP INCLUDES:

- 20-foot wide booth (2x regular size)
- Opportunity to have brand representation on
- "WELLNESS AROUND THE GLOBE" symposium panels
- Full Page, 4-color ad in Organic Spa Magazine—Premium (Value: \$9,030)
- 4 mos. Homepage banner ads on OSM website (Value: \$7,600)
- 2x e-Wellness Newsletter banner ads (Value: \$5,000)
- Customized social media campaign (Value: \$3,500)
- 4 company representatives at event
- Early preview of RSVP list—2 days prior to event
- \*\*Full Attendee list with contact information, post event.
- Promotion of company in all pre- and post-event press releases and social media promotions

## **Gold Sponsor**

# PRICING: \$15,000 (NET) SPONSORSHIP INCLUDES:

- Single booth space (10' wide)
- Opportunity to have brand representation on the
- "WELLNESS AROUND THE GLOBE" symposium panel
- Full Page, 4-color ad in Organic Spa Magazine (Value: \$8,075)
- 2 months site wide banner ads on OSM website (Value: \$3,000)
- 1x e-Wellness Newsletter banner ad (Value: \$2,500)
- 3 company representatives at event
- Early preview of RSVP list—I day prior to event \*\*Full Attendee list with contact information, post event.
- Promotion of company in all pre- and post-event press releases and social media promotions

#### Silver Sponsor

# PRICING: \$5,000 (NET) SPONSORSHIP INCLUDES

- I spot in split/shared sponsor booth space (Io'wide)
- 2 months Sitewide banner ads on OSM website (Value: \$3,000)
- 1 company representative at event
- 150 Full size samples to be included in Gift Bags
- Early preview of RSVP list—1 day prior to event
- \*\*Full Attendee list with contact information, post event.
- Promotion of company in all pre- and post-event press releases and social media promotions





# **NEW!**

# WELLNESS AROUND THE GLOBE TRAVEL & BEAUTY SYMPOSIUMS

## SPONSORSHIP LEVELS - MEDIA EVENT LUNCHEON

# OPTIONS FOR ATTENDING SPONSORS

Organic Spa Media is happy to announce that we will be hosting two wellness driven symposiums, targeting the Wellness Travel Agent and Professional Spa markets exclusively, as an add-on to our successful NYC Experience Wellness & Travel Media Event franchise.

We've added this exciting, and valuable, new element to our 2017 event portfolio to support the needs of our sponsors by educating and influencing important brand ambassadors in the trade.

We will invite up to 75 select travel agents, selling and promoting wellness tourism, along with up to 50 spa directors/owners, focusing on natural and organic beauty, to a highly curated afternoon symposium themed WELLNESS AROUND THE GLOBE.

The symposiums (Travel & Beauty) will be held from 2pm to 4pm in two breakout rooms adjacent to the media event show floor. This will be followed by a wine and cheese reception, back on the show floor space, allowing sponsors an opportunity to showcase their brand and wellness products to the trade.

#### A. BRAND SPONSORED PANEL

"WELLNESS AROUND THE GLOBE"
TRAVEL OR BEAUTY SYMPOSIUM

## PRICING: \$12,000 Sponsorship Includes:

- Opportunity for brands to moderate select wellness panel.
- Introduction by OSM's Editor-In-Chief
- OSM will help select and solicit other wellness experts and influencers for the panel
- Branded signage throughout event and symposium space
- Logo and brand promotion on exclusive invitation to trademark (Travel Agents or Spa Owners)
- · Live podcast/webinar option
- · Access to all video & photos of symposium
- 5 company representatives at event
- Early preview of RSVP list—I week prior to event \*\*Full Attendee list with contact information, post event.
- Promotion of company in all pre- and post-event press releases and social media promotions

# B. MEDIA EVENT (GOLD LEVEL) & BRAND PANEL SPONSORS

PRICING: \$19,500

This option includes the benefits of both the Gold Level media event sponsorship (see previous page for details) & the Brand Panel sponsorship

\*\* See above text for more information on being a brand panel sponsor (Value: \$25,000)





# SPONSORSHIP LEVELS - MEDIA EVENT LUNCHEON

# OPTIONS FOR SPONSORS NOT ATTENDING

### Virtual Wellness Booth

# PRICING: \$3,000 (NET) SPONSORSHIP INCLUDES:

- Each sponsor will be designated an *Organic Spa* Magazine representative to act as the brand's on-site spokesperson.
- Promotional video will be displayed on 24" monitor with headphones.
- Branded signage will be available and sponsors can ship promotional materials.

#### \*Requirements\*

- Video on DVD, automatic loop (minimum length 3 minutes, maximum length 20 minutes)
- EPS logo
- Brand collateral (brochure, business cards, etc.), 200 pieces each

### Gift Bag Sponsor

# PRICING: \$1,500 (NET) SPONSORSHIP INCLUDES:

- Company name included on all promo
- 150 Full size samples to be included in Gift Bags
- $\ast$  Full Attendee list with contact information, post event.
- Company logo/brand included in all pre- and post-event press releases and social media promotions

# Gift Bag & Product Showcase Sponsorship

# PRICING: \$2,250 (NET) SPONSORSHIP INCLUDES:

- This is a new option for Gift Bag sponsors who want \ to provide our media and celebrity guests with the opportunity to experience and sample their products at the event.
- There will be a special designated section for product "testing and trial", which will also include a selfie/ social media station, and where Gift Bag / Product Showcase sponsors can display products for the guests to try at their leisure.
- Representatives from Organic Spa Magazine will be on hand to help guests with sampling and questions.





# FOR MORE INFORMATION

contact your sales representative:

#### **ORGANIC SPA MEDIA**

## Bev Maloney-Fischback, CEO, Founder & Publisher

t: 440.331.5750

e: bev@organicspamagazine.com

## Gloria J. Biscardi, West Coast Brand Manager

310.702.8127

gloria@organicspamagazine.com

## Jane Swartz, East Coast Brand Manager

440.331.5750 ext. 107

jane@organicspamagazine.com

### Jim Bauer, East Coast Food & Specialty

t. 610.417.9261

jim@organicspamagazine.com

## **Taylor Lucas, Digital & Social Media Director**

t. 440-331-5750 ext. 106

taylor@organicspamagazine.com

# ORGANIC SPA MEDIA EVENT ADMINISTRATION

## Maryann Javorek, Senior Administrative Director

t: 440.331.5750

e: maryann@organicspamagazine.com

## Kristin Mylett, Event Manager

t: 440.331.5750

e: kristinm@organicspamagazine.com

#### NANCY J. FRIEDMAN PUBLIC RELATIONS

## **Braden Bradley, Senior Publicist**

t: 1.212.228.1500

e: braden@njfpr.com

