

OCT 27<sup>TH</sup>, 2016

# organic spa

THE PENINSULA

BEVERLY HILLS





## organic spa

## *Organic Spa Media*, LTD invites you to join us for the 3<sup>rd</sup> annual 2016 Los Angeles Experience Wellness & Travel Media Event.

Wellness now represents a \$3.4 trillion global consumerdriven market and wellness tourism is growing at a faster rate than any other travel category. As the once alternative green and organic lifestyle becomes the new sustainable mainstream, the time for wellness and eco companies to gain mass-market exposure is more important than ever.

The beautiful The Peninsula, Beverly Hills, will partner with *Organic Spa Magazine* for the 3<sup>rd</sup> annual event being held on Thursday, October 27, 2016. Vendors will have the opportunity to network with 75 top-level press representatives from the health, wellness, travel and eco-lifestyle sectors, as well as with a select list of "eco" Hollywood celebrities and influencers.

This engaging event allows sponsors to meet and mingle with our press and VIP attendees as well as provide them with branded, on-site wellness treatments. The intimate and unique format of our events provides sponsors with an opportunity to build new relationships and create a strong brand impact among mass market media channels.

**Celebrity** VIP guests, green celebrities and eco-lifestyle influencers will be among those in attendance.

**Philanthropy** A percentage of the proceeds from the event will be donated to one of the leading world water foundation charities.



**Public Relations** Direct media access will benefit companies looking to build their brand awareness and gain mass-market visibility. Our interactive format celebrates the spirited innovation of industry newcomers and pioneers alike.

**Press** Top press invitees include *Allure*, *Vogue*, *Health*, *Condé Nast Traveler*, *SELF*, *Real Simple*, *Elle*, *Marie Claire*, *Travel + Leisure*, *New York Times*, *USA Today*, *Good Morning America*, *CNN*, *The Today Show*, and more...





#### 2015 EVENT RECAP

The LA Experience Wellness & Travel Media Event had a total of 72 journalists, bloggers and eco-celebrities in attendance, for a total reach of over 91 Million potential media impressions. Top target outlets included the Associated Press, Condé Naste Traveler, Los Angeles Times, Cosmopolitan, Glamour and more!

#### **Top Influencer & Media Tweets**



Romy Raves @romyraves

RT @MyChelle: @romyraves amazing to connect last night at #OSMLA15 | Thanks for saying hello! Nice to connect IRLI



Camille Hoheb @CamilleHoheb

@MyChelle great seeing you #osmla15! Thanks for the goodies!



Kristyn Burtt @KristynBurtt

Thank you, #OSMLA15! What a fantastic night of spa, food and organic products. https://t.co/slBAXA0dbR



Nicole lizuka @nicolemlizuka

All the swag from #osmla15ll Super excited to revitalize my morning routine with all these yummy... instagram.com/p/9bW41RSbNR/



The Blender Girl @theblendergirl

Discovering your amazing skincare was definitely the highlight of #OSMLA15 Thanks @OrganicSpaMag @VashSpa @ila\_spa twitter.com/VashSpa/status...



Dana Robinson @DanaRobinSays Lavender Prosecco is my new favorite drink. @BeverlyWilshire

## TOTAL POTENTIAL MEDIA REACH 91 MILLION +

Social Media Reach

**192,458 ACCOUNTS** 

+ 1.5 MILLION







#### 2015 EVENT TESTIMONIALS

"It was the best event ever and I am definitely doing both NYC and LA next year!"

- KIMBERLY PARRY (KIMBERLY PARRY ORGANICS)

"We truly enjoyed great acceptance and our booth had almost a line waiting, furthermore we have already received several requests from media to write about Mayan Healing Hands which starts to surpass our expectations..."

- EMMANUEL ARROYO (ROSEWOOD MAYAKOBA, RIVIERA MAYA)

"Kimberly and I both attended the event and were very impressed with the press turnout...our table had a steady flow of interested and engaged writers, bloggers, and editors." – MAGGIE JOSLYN (MYCHELLE)

"We had a ball!...Looking forward to much continued success for all!" – JAMES WALKER (W3LL PEOPLE)

"The event was amazing!! What a beautiful night it was....."

- CARRIE HARMON (DEER LAKE LODGE)

SEE MORE EVENT PHOTOS





#### PRESS INVITEES

ABC About.com Access Hollywood AisleDash Allure

American Express Publishing

Angeleno AOL Health AOL Travel AP TV

Associated Press Association News Beauty Bender BeautyNewsLA.com Better Nutrition Beverly Hills Courier

BlackBook Bon Appetit Bridal Guide **Brides** Buzzfeed

C California Style

California Meetings + Events California Wedding Day

**CBS** 

**CBS** Los Angeles

CNN

Coco Eco Magazine Condé Nast Traveler Consciouslivingtv.com Cosmopolitan

DailyMeal.com DaySpa Delta Sky Departures

Details

DuJour Magazine

Eater

Elite Traveler

Entertainment Tonight **Entertainment Weekly** 

Esquire Essence

Every Day with Rachael Ray

Extra FabFitFun Fathom First for Women

Fitness Foam Fodor's Travel Food & Wine For the Bride Forbes.com ForbesLife **FOX Business** Fox News TV

Frommers Travel Guide

Genlux Glamour

Good Housekeeping Good Morning America

Goop

Harper's Bazaar Haute Living Health Hemispheres HotelChatter.com **Huffington Post** 

Inside Edition Inside Weddings InStyle InTouch Weekly

JustLuxe.com Kiwi Magazine

LA Yoga

Ladies Home Journal Life & Style Weekly Los Angeles Confidential Los Angeles Magazine Los Angeles Times Marie Claire Men's Journal More magazine

Natural Health Magazine

NBC

NBC Los Angeles New York Times O, The Oprah Magazine

OK! Weekly Parade **Parenting** Passport People PopSugar Prevention PureWow Q by Equinox Racked Radar Online Real Simple Redbook Refinery 29

Reuters Television

Robb Report

Saveur SELF Shape

Sheknows.com

Starpulse Sunset

T: The New York Times Magazine

The Chalkboard The Doctors

The Hollywood Reporter

The Knot The Today Show The Zoe Report Totalbeauty.com Travel + Leisure TravelAge West UrbanDaddy.com US Weekly **USA** Today Vanity Fair Vogue

Wall Street Journal Well + Good Los Angeles WHERE Los Angeles Who What Wear Whole Life Magazine Woman's Day Women's Health WWD

Yahoo! Travel Yoga Journal Yoga Times





#### SPONSORSHIP LEVELS

### Options For Attending Sponsors

#### **Presenting Sponsor**

### PRICING: \$25,000 (NET) SPONSORSHIP INCLUDES:

- Co-branding with Organic Spa Media on all event collateral
- Co-branding with Organic Spa Media on all event advertising and promotions (pre- and post-event)
- Exclusive opportunity to address members of the press
- 20-foot-wide booth space
- Private spa-treatment space for branded experience
- 2-page, 4-color ad in *Organic Spa* Magazine—Premium position (Media Value: \$17,720)
- Customized social media/PR Campaign pre/post event (Value: \$10,000)
- 5 company representatives at event
- Early preview of RSVP list—I week prior to event
- Promotion of company in all pre- and post-event press releases and social media promotions
- \* Private dinner with select media & eco celebrities

#### **Platinum Sponsor**

### PRICING: \$12,000 (NET) SPONSORSHIP INCLUDES:

- 20-foot-wide booth space
- Exclusive private-spa treatment space for branded experience
- 1 OSM Social Media campaign (Value: \$5,000)
- 4 company representatives at event
- Early preview of RSVP list—2 days prior to event
- Promotion of company in all pre- and post-event press releases and social media promotions

#### **Gold Sponsor**

### PRICING: \$8,500 (NET) SPONSORSHIP INCLUDES:

- 10-foot-wide booth space
- Private spa-treatment space for branded experience
- 3 company representatives at event
- Early preview of RSVP list—I day prior to event
- Promotion of company in all pre- and post-event press releases and social media promotions

#### Silver Sponsor

### PRICING: \$3,500 (NET) SPONSORSHIP INCLUDES:

- 10-foot-wide booth space
- Category banner ads on OSM website (Media Value: \$5,000)
- 1 company representative at event
- Early preview of RSVP list—1 day prior to event
- Promotion of company in all pre- and post-event press releases and social media promotions





#### SPONSORSHIP LEVELS

### Options For Sponsors Not Attending

#### 1. Virtual Wellness Booth

### PRICING: \$3,000 (NET) SPONSORSHIP INCLUDES:

- Each sponsor will be designated an Organic Spa Magazine representative to act as the brand's on-site spokesperson.
- Promotional video will be displayed on 24" monitor with headphones.
- Branded signage will be available and sponsors can ship promotional materials.

#### \* Requirements\*

- Video on DVD, automatic loop (minimum length 3 minutes, maximum length 20 minutes)
- EPS logo
- Brand collateral (brochure, business cards, etc.), 200 pieces each

#### 2. Gift Bag Sponsor

### PRICING: \$1,250 (NET) SPONSORSHIP INCLUDES:

- Company name included on all promo
- 75 Full size samples to be included in Organic Spa Magazine Gift Bags for all press attendees
- Company name included in all pre- and post-event press releases and social media promotions

#### 3. Gift Bag & Product Showcase Sponsorship

### PRICING: \$2,250 (NET) SPONSORSHIP INCLUDES:

- This is new option for Gift Bag sponsors who want to provide our media and celebrity guests with the opportunity to experience and sample their products at the event.
- There will be a special designated section for product "testing and trial", which will also include a selfie/social media station, and where Gift Bag / Product Showcase sponsors can display products for the guests to try at their leisure.

Representatives from Organic Spa Magazine will be on hand to help guests with sampling and questions.







### FOR MORE INFORMATION

contact your sales representative:

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